



Producer Training Instructions

Annuity Product Training

To complete your Delaware Life Annuity Training (AT) and your Product Specific Training (PST) for Pinnacle MYGA[®], Retirement Chapters 10[®], Retirement Stages 7[®], Target Growth 10SM, Target Income 10[®], and Assured Income 7[®] please go to:

www.reged.com/trainingplatform

- If you are not an active user of the site, you will be required to complete a new registration.
- After login, select the “Producer Status” button on the left hand side to complete your training.
- **Annuity Training:** If your state does not require AT, or, if you have already completed this training, you will only need to complete the product-specific course. If you have not taken state-required Annuity Training, select the state and the course (#390) from the list and begin.
- **Product Specific Training:** From the list, select product-specific training and begin the course.*
- Once you have completed the training, Delaware Life will be automatically notified by RegEd—you do not need to send anything to us. We advise you to keep confirmation of the completed training for your records.
- You may write business effective the day training is complete.

* If no PST is assigned, the following may be done to access the training manually.

1. Click on the “Enter Product Code” button from the menu on the left hand side of the screen
2. On the next screen enter the code for the applicable product and “Submit”. The training course should display under

Carrier-Specific Product Training.

Pinnacle MYGA[®]: DLMYGA

Retirement Chapters 10[®]: DLRC10

Retirement Stages 7[®]: DLRS7N

Target Growth 10SM: DLTG10

Target Income 10[®]: DLT110

Assured Income 7[®]: DLAI7

Anti-Money Laundering Training

Anti-Money Laundering Training must be completed within two years prior to soliciting any cash-value life insurance or annuity products, and may be completed in one of the following three ways:

1. LIMRA (<https://aml.limra.com>)

- You must complete the basic course: AML for Insurance Producers, and a refresher course at least every 2 years if you sell cash-value life insurance or annuity products. Acceptable refresher courses include: 2010 Willful Blindness, 2011 Know Your Customer, 2012 Money Laundering Stages, 2013 Money Laundering Red Flags, 2014 Ramifications of Money Laundering, 2015 Fraud in Money Laundering, 2016 Elder Financial Abuse and Money Laundering, 2017 Preventing Money Laundering, and 2018 The Importance of Knowing Your Customer. Please identify the title of the course you completed when submitting your contracting paperwork.
 - The AML training through LIMRA is free of charge.
 - Confirmation of completion will be provided directly to our Licensing team.
2. If you are affiliated with a federally regulated entity that is already subject to the training program rule (broker-dealer, bank, wirehouse, etc.), you may submit a copy of your AML training certificate from that entity. You must be actively affiliated with the firm through which you completed the training course.

3. AML training will also be accepted from RegEd, QuestCE, WebCE and Kaplan. A copy of your certification must be submitted.

Delaware Life Insurance Company (Waltham, MA) is authorized to transact business in all states (except New York), the District of Columbia, Puerto Rico, and the U.S. Virgin Islands and is a member of Group1001.

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