

## NAIC Training Instructions

Regardless of whether your state has adopted the 2010 NAIC Suitability in Annuity Transactions Model or not, you will need to complete this training as required by MassMutual Ascend compliance. If you are a first-time user, please select “Click here to register.” If you have questions, please contact the Marketing & Sales desk at (800) 438-3398.

To access MassMutual Ascend Retail NAIC training, visit <https://naic.pinpointglobal.com/MMA/Apps/Default.aspx>

1. Either: log in using your **NPN number** and previously established password *or* register as a First time visitor.
2. To register (enter all required information as indicated with \* next to the field):
  - a. Even if you know your National Producer Number, you must use the *Lookup NPN using NIPR* button.
  - b. Select all states in which you are licensed to sell annuities.
  - c. Indicate if you are a commissioned advisory or fee-based advisor by selecting one of the following:
    - MassMutual Ascend (All Products)
    - MassMutual Ascend (Zero commission products for fee-based advisors only)
  - d. Create your password.
3. Once you are logged in, you will find *My Product Training* listed on the left side and bottom of the screen.

4. You only have to complete the product-specific training for products you plan to sell.
  - a. **Please note:** the FIA Rider Overview training video is a pre-requisites for certain fixed-indexed annuity products. If you click on a product-specific training video and it will not open, then it has the FIA Rider Overview as a pre-requisite and this rider video must be viewed prior to the product-specific video.
5. Then complete the appropriate product-specific training video(s). **Please note:** there is **NO sound** in our videos.

**My Product Training**

Below is a list of training for which you have selected to complete certification. If you notice a training that is missing from the list, go to My Profile and add it to your profile. Use the expand/collapse feature below to view certification details. To get started, simply click on the title of the training.

To view completion checkmarks, press F5.

Refresh

**Product Specific Training Broker: MassMutual Ascend (All Products)**

Please Note: the Fixed-Indexed Annuity (FIA) Rider Overview training is a pre-requisite for certain product specific training. Thank you.

**Traditional Fixed & SPIA** [\(click to expand or collapse\)](#)

	Status	Date Completed
<input checked="" type="checkbox"/> <b>SPIA (SPIA v1.0)</b> <a href="#">Click here to access training</a>	Complete (OL)	5/15/2012
<input checked="" type="checkbox"/> <b>SecureGain Series (SG357 v1.0)</b> <a href="#">Click here to access training</a>	Complete (IP)	9/20/2019
<input checked="" type="checkbox"/> <b>Advantage 5 Advisory (A5A v1.0)</b> <a href="#">Click here to access training</a>	Complete (OL)	12/3/2021

**Fixed-Indexed** [\(click to expand or collapse\)](#)

	Status	Date Completed
<input checked="" type="checkbox"/> <b>FIA Rider Overview (MassMutual Rider v2.0)</b> <a href="#">Click here to access training</a>	Complete (OL)	3/16/2012

6. When you reach the end of your selected video, in order to meet the compliance regulation, **you must check the attestation box, then click the submit button** to confirm understanding of the training content.

You have reached the end of this course.

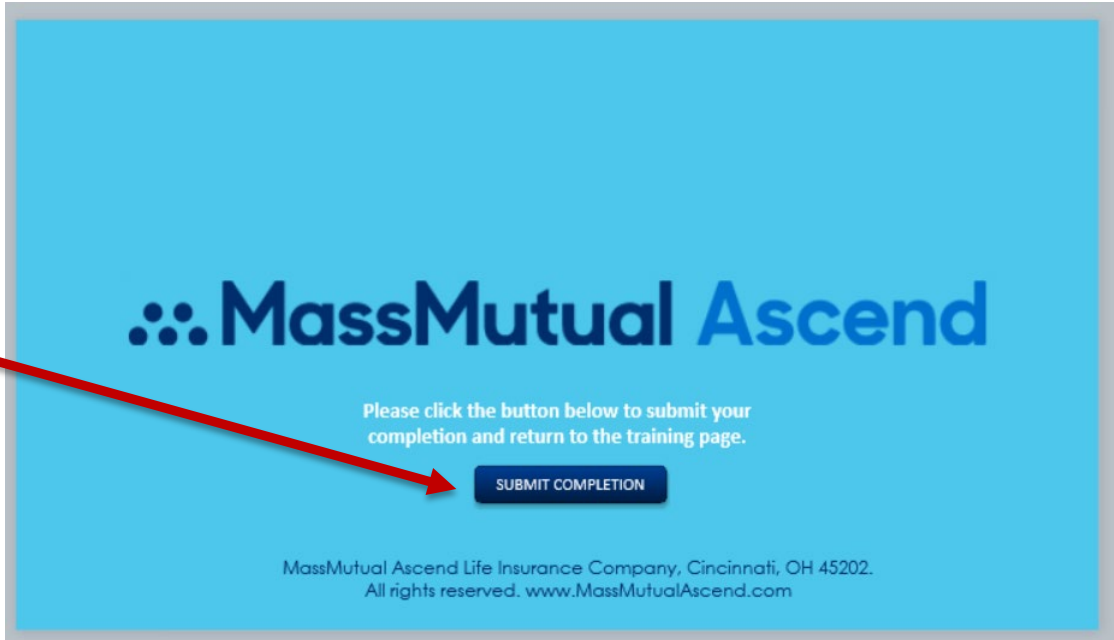
Please attest your understanding of this product by clicking on the checkbox and then clicking on Submit.

I attest that I have reviewed and understand the product material contained in this training and will comply with company policies and procedures along with regulatory requirement in recommending any product for sale.

8

|| [Progress Bar] [Settings] [SUBMIT]

- Finally, click the **Submit Completion** button to receive credit for completing the training course. This button automatically closes the video window and awards credit. You will then see your completion date listed on the right-hand side of the product-specific training page, as indicated below.



Resources

AML Training

Refresh

**Product Specific Training Broker: MassMutual Ascend (All Products)**

Please Note: the Fixed-Indexed Annuity (FIA) Rider Overview training is a pre-requisite for certain product specific training. Thank you.

	Status	Date Completed
<input checked="" type="checkbox"/> <b>Traditional Fixed &amp; SPIA</b> (click to expand or collapse)		
<input checked="" type="checkbox"/> <b>SPIA (SPIA v1.0)</b> <a href="#">Click here to access training</a>	Complete (OL)	5/15/2012
<input checked="" type="checkbox"/> <b>SecureGain Series (SG357 v1.0)</b> <a href="#">Click here to access training</a>	Complete (IP)	9/20/2019
<input checked="" type="checkbox"/> <b>Advantage 5 Advisory (A5A v1.0)</b> <a href="#">Click here to access training</a>	Complete (OL)	12/3/2021
<input checked="" type="checkbox"/> <b>Fixed-Indexed</b> (click to expand or collapse)		
<input checked="" type="checkbox"/> <b>FIA Rider Overview (MassMutual Rider v2.0)</b> <a href="#">Click here to access training</a>	Complete (OL)	3/16/2012
<input checked="" type="checkbox"/> <b>Premier Bonus (PB v1.0)</b> <a href="#">Click here to access training</a>	Complete (OL)	8/13/2018
<input checked="" type="checkbox"/> <b>Premier Income Bonus (PIB v1.0)</b> <a href="#">Click here to access training</a>	Complete (OL)	8/13/2018
<input checked="" type="checkbox"/> <b>American Landmark Series (AL35 v1.0)</b> <a href="#">Click here to access training</a>	Complete (OL)	11/21/2017
<input checked="" type="checkbox"/> <b>American Custom 10 (AC10 v1.0)</b> <a href="#">Click here to access training</a>	Complete (OL)	7/17/2015
<input checked="" type="checkbox"/> <b>Index Protector 4 (IP4 v1.0)</b> <a href="#">Click here to access training</a>	Complete (OL)	1/6/2020